datacentrix

Serious about performance, passionate about value

Update
October 2018

UNIVERSITEIT iYUNIVESITHI STELLENBOSCH UNIVERSITY

100 1918 · 2018

Thank You
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STELLENBOSCH
UNIVERSITY
100
1918 • 2018

MPS Overview

- Stellenbosch Annual Print Volumes - 24Million Pages p/a
- Mono Page Volumes 23Million p/a
- Colour Page Volumes 1Million p/a
- 2Million Pages per month
- March, April, August, September 55% of Total Volume

<u>Supplies</u>

- 1550 x Toners Shipped during last financial year.
- M605 – 610 toners 39% of toner (25 000page per toner)
- 15 mil pages 65% of total volume

WHY HP?

"Finally! The convenience and reliability of printer with the cost per page of a copier"

- New generation devices with FutureSmart 4
- New high yield supplies. More than double on some devices.
- Better productivity with faster warm up times and first page out.
- Better duplex performance. Nearly same image output on duplex as simplex.
- Improved fault reporting from device for assisting with first time fix.
- Common user interface across the MFP fleet.
- Enterprise level devices with enhanced security features.
- Next Generation Service

HP LEADS IN SECURITY

		HP	Xerox	Lexmark	Ricoh	Konica Minolta	Samsung	Canon
Device Security	Sure Start (BIOS protection)	●						
	Whitelisting	●	●					
	Run-time intrusion detection	●						
Data Protection	Encrypted hard drives	●	●		●		●	
	Encrypted communications	●	●	●	●	●	●	●
	Secured storage erase	●	●	●	●	●	●	●
	Investment protection (FutureSmart)	●						
	Security monitoring and mgmt	●						
Document Security	Access control	●	●	●	●	●	●	●
	Pull-PIN print solutions	●	●	●	●	●	●	●
	Counterfit & fraud deterrent	●	●	●	●	●	●	●

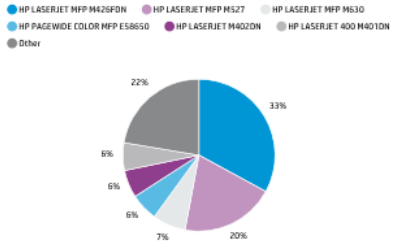
DCX Moving Forward

Device Connect Agent - Overview

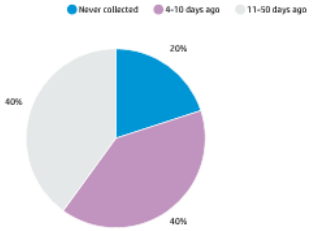
Countries: 1 / States / Regions: 1 / Sites: 43 / Devices: 85 / AMP IDs: 1 / MFGPro Contracts: 1

5 devices have not collected recently

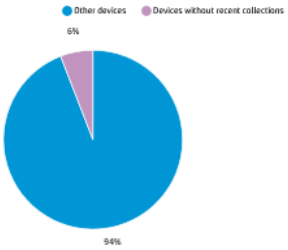
Families



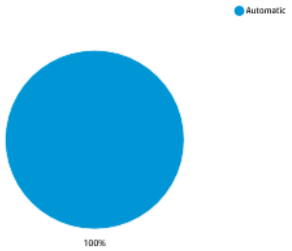
NRDs (aged)



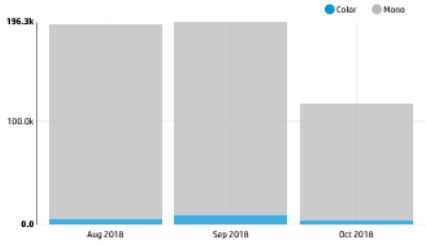
NRDs (% of fleet)



Collect Methods



Clicks per Month (Mono + Color)



Top 10 Devices (Total Clicks)

Family	Serial Number	Clicks
HP LASERJET MFP M630	CNBVHDB17G	44,384
HP LASERJET MFP M630	CNBVJS8130	40,194
HP COLOR LASERJET FLOW MFP M880	CNDVH7W130	38,946
HP PAGEWIDE COLOR MFP E58650	CN65M6K027	24,956
HP LASERJET 700 COLOR MFP M775	CNHTJDH07X	23,047
HP PAGEWIDE COLOR MFP E58650	CN65N6K0B0	23,017
HP LASERJET 700 COLOR MFP M775	CNHTJB90PC	21,326
HP PAGEWIDE COLOR MFP E77650	NLBVKC70PC	20,944
HP LASERJET MFP M630	CNBVJS812J	20,282
HP LASERJET MFP M630	CNBVJS812N	18,706

Top 10 Devices (Mono Clicks)

Family	Serial Number	Clicks
HP LASERJET MFP M630	CNBVHDB17G	44,384

Top 10 Devices (Color Clicks)

Family	Serial Number	Clicks
HP LASERJET 700 COLOR MFP M775	CNHTJDH08F	4,312

HP LaserJet Managed MFP M630hm

SKU: L3U61A / Serial Number: CNBVHDB17G / Asset Number: Quantum080

Collect Method: Automatic / Last Collection Date: 10/16/2018 8:53 PM / IP Address: 10.18.4.249

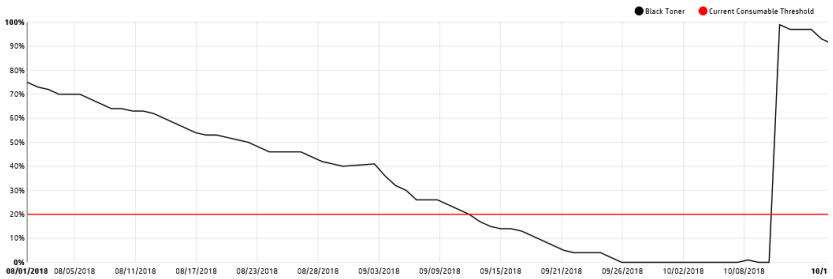
Host Name: prn01-07ad.quantum.quantumfoods.co.za / Asset Status: Operational / Install Date: 07/27/2018

Site: Wellington_001 / Building: 11 Main Road / Floor: N/A

AMP ID: 79QCDXQ1

Addresses | Device Detail | Contacts | Change History | **Consumable Levels** | Usage | Recent Events | Supply Orders | Service Requests

Start Date 04/01/2018 End Date 10/17/2018 Type Supplies



HP LaserJet Managed MFP M630hm

SKU: L3U61A / Serial Number: CNBVHDB17G / Asset Number: Quantum080

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Site: Wellington_001 / Building: 11 Main Road / Floor: N/A

AMP ID: 79QCDXQ1

Addresses | Device Detail | Contacts | Change History | Consumable Levels | Usage | Recent Events | **Supply Orders** | Service Requests

Order Supplies

09/12/2018 09/13/2018 09/14/201

Start Date Start End Date End

Status -- SELECT ONE -- Supply -- SELECT ONE --

Order #27283437, from ASM (RM), placed 09/12/2018 1:19 PM, Reseller: EMEA_ZA_DCC

Item	SKU	Quantity	Status	Shipping
HP 81X Blk Contract LJ Toner Cartridge	CF281XC	1	Closed	No tracking information available.

HP Product update

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Not just any portfolio

The smart, secure way to grow your business

Managed Color LaserJet

Price class	25 ppm		35 ppm	45 ppm					55 ppm		
	A4	A3	A3	A4	A4	A3	A3	A3	A4	A4	A3
	CLJ MFP E55040 / E57540	CLJ MFP E77822 / E77825	CLJ MFP E77830 / E87640	CLJ E65050	CLJ MFP E67550	CLJ MFP M775	CLJ MFP E87650	CLJ MFP M880	CLJ E65060	CLJ Flow MFP E67560	CLJ MFP E87660
	40 ppm	22 / 25 ppm	30 / 40 ppm	50 ppm	50 ppm	30 ppm	50 ppm	45 ppm	60 ppm	60 ppm	60 ppm

Managed Color PageWide

Price class	25 ppm			35 ppm						45 ppm				
	A3	A3	A3	A4	A4	A3	A3	A3	A3	A3	A3	A3	A3	A3
	PW MFP P77440	PW MFP P77740	PW P77940	PW P55250 / MFP P57750	PW E55650 / MFP E58650 / E58650 Flow	PW P75050	PW P75250	PW MFP E77650	PW MFP P77750	PW MFP P77950	PW E75160	PW MFP E77660 / E77660zts	PW MFP P77760	PW MFP P77960
	50 ppm	60 ppm	75 ppm	75 ppm	75 ppm	70 ppm	70 ppm	70 ppm	70 ppm	70 ppm	80 ppm	80 ppm E77660zts is not sold in AMS	80 ppm	80 ppm

Managed LaserJet MFPs

Price class	25 ppm		35 ppm			45 ppm		55 ppm			65+ ppm				
	A4	A3	A4	A3	A3	A3	A3	A4	A4	A3	A4	A4	A4	A4	A3
	LJ E50045	LJ MFP E72525	LJ MFP E52545	LJ MFP E72530 / E72535	LJ MFP E82540	LJ MFP M725	LJ MFP E82550	LJ E60055	LJ MFP E62555	LJ MFP M830	LJ E60065	LJ MFP E62565	LJ Flow MFP E62575	LJ E60075	LJ MFP E82560
	45 ppm	25 ppm	45 ppm	30 / 35 ppm	40 ppm	40 ppm	50 ppm	55 ppm	55 ppm	55 ppm	65 ppm	65 ppm	75 ppm	75 ppm	60 ppm

HP PAGEWIDE

HP A3 PageWide Managed E-Series MFPs video

Click to watch

HP PageWide

Affordable color meets premium performance

LOWEST COLOR COST*

Get the quality you expect for a game-changing value—HP PageWide Technology delivers low cost color.* Print more pages and replace cartridges less often with optional high-yield cartridges.*

MINIMAL INTERRUPTIONS. MAXIMUM UPTIME.

Avoid pauses in productivity with an HP PageWide device designed for maximum uptime. Tailor this MFP to the needs of your business with a wide range of paper-handling accessories.

THE WORLD'S MOST SECURE PRINTING*

Only HP Managed printers repair themselves from attacks in real time, with built-in security to help keep your network safe—including HP Sure Start, run-time intrusion detection, whitelisting, and HP Connection Inspector.*

HP PageWide

The smart, secure way to grow your business

25 ppm price class

PW MFP P77440	PW MFP P77740	PW P77940
Up to 60 ppm*	Up to 60 ppm*	Up to 60 ppm*
Up to 5,200 input*	Up to 4,650 input*	Up to 4,650 input*
Up to 30,000 RMPV*	Up to 30,000 RMPV*	Up to 7,500 RMPV*

35 ppm price class

PW P55250 / MFP P57750	PW E55650 / MFP E58650 / E58650 Flow	PW P75050	PW P75250	PW MFP E77650	PW MFP P77750	PW MFP P77950
Up to 75 ppm*	Up to 75 ppm*	Up to 70 ppm*	Up to 70 ppm*	Up to 70 ppm*	Up to 70 ppm*	Up to 70 ppm*
Up to 1,550 input*	Up to 2,050 input*	Up to 4,650 input*	Up to 4,650 input*	Up to 4,650 input*	Up to 4,650 input*	Up to 4,650 input*
Up to 7,500 RMPV*	Up to 15,000 RMPV*	Up to 40,000 RMPV*	Up to 40,000 RMPV*	Up to 40,000 RMPV*	Up to 40,000 RMPV*	Up to 40,000 RMPV*

45 ppm price class

PW E75160	PW MFP E77660 / E77660zts	PW MFP P77760	PW MFP P77960
Up to 80 ppm*	Up to 80 ppm*	Up to 80 ppm*	Up to 80 ppm*
Up to 4,650 input*	Up to 4,650 / 5,200 input*	Up to 4,650 input*	Up to 4,650 input*
Up to 50,000 RMPV*	Up to 50,000 RMPV*	Up to 50,000 RMPV*	Up to 50,000 RMPV*

E77660zts is not sold in AMS

Affordable color

Up to **20%** lower cost per page*

Professional color

Laser-like quality on most office papers

Up to **40%** lower cost per page*

General office color

Low cost color for internal documents, 20% less ink usage

Deploy driver as default setting

Up to **90%** lower cost per page*

Accent color

0.5% color coverage at mono prices

Choose the device that's right for you

HP PageWide

Breakthrough value for fast speeds, energy efficiency, and professional color.

- Up to A3 page sizes + finishing
  Staple, stack, hole punch
- \+ Low print operating costs
- Professional document quality
- Essential and Advanced security and management features
- \+ HP's fastest printing technology

HP LaserJet

Leading laser performance with premium color and HP's best value for black-and-white printing.

- \+ Up to A3 page sizes + finishing
  Staple, stack, hole punch, booklet
- Affordable printing costs
- \+ Professional plus premium document quality
- Essential and Advanced security and management features
- Fast speeds from business-class to enterprise

HP PageWide E-series: next-generation innovation inside

Wait less, do more
Print speeds up to 50% faster than competitors—as fast as 80 ppm*

Breakthrough, low-cost color
Low operating cost per page (OCPP) with long-life consumables and field-replaceable parts

Maximize uptime
Device-based sensing capabilities that monitor and diagnose many service needs

Expand your capacity
Tailor this MFP to the needs of your business with a wide range of paper-handling accessories

Easily manage jobs directly at the MFP, without a PC
Enjoy the 8-inch (20.3 cm) color touchscreen with image preview

Quickly turn stacks of paper documents into digital content
Up to 240 ipm ADF with Flow on Enterprise products*

Count on the world's most secure printers*
- HP Sure Start checks operating code
- Run-time intrusion detection monitors memory activity
- Whitelisting checks for authentic firmware
- HP Connection Inspector inspects network connections

Customers make purchasing decisions with the environment in mind

Among business customers, for ...*

78% Sustainability is important in corporate decision making

77% Environmental performance is important when making a purchase decision

62% Sustainability/energy efficiency is often a tie-breaker for product selection

Reduce eco impact and help save money

Choose HP PageWide to improve productivity and reliability, while helping to reduce environmental impact and saving money

8 gallons

Can reduce the carbon footprint of printing by up to

80%*

Use up to

71%

less energy than laser printers*

Generate up to

95%

less supplies and packaging waste than comparable lasers*

HP PageWide Managed Color MFP E77650 series

Product walk-around: MFP E77650dns shown

8.0-inch (20.3 cm) pivoting color touchscreen

Hardware Integration Pocket*

Easy-access USB port*

Automatic two-sided printing

100-sheet multipurpose tray 1 supports media up to 12 x 18 inches (305 x 457 mm)

550-sheet tray 2 supports media up to 11.7 x 17 inches (297 x 432 mm)

200-sheet ADF with single-pass, two-sided scanning supports media up to 11 x 17 inches (A3)

Flatbed scanner handles sheets up to 11.7 x 17 inches (297 x 432 mm)

350-sheet inner finisher with stapler*

500-sheet output bin

Front door access to cartridges

Host USB port, Ethernet network port, Hi-speed USB 2.0 printing port

HP PageWide Managed Color MFP E77650 series

Series at a glance

MFP E77650dn (J7Z13A)

- Print, scan, copy
- Print speeds: Up to 50/70 ppm, Prof/GO mode*
- 8.0-inch (20.3 cm) pivoting color touchscreen
- 200-sheet ADF with single-pass, two-sided scanning and copying
- Scan to email, USB drive, network folders, Microsoft® Office 365 and SharePoint®*
- RMPV* of 2,500 to 40,000 pages

MFP E77650dns (Z5G79A)

All the features of the E77650dn model, plus:

- 350-sheet inner finisher with stapler* (staples up to 50 sheets)

Flow MFP E77650z (J7Z08A)

All the features of the E77650dn model, plus:

- Pull-out keyboard
- HP EveryPage with ultrasonic detection, embedded OCR
- Automatic page orientation, cropping, and tone adjustment

Flow MFP E77650zs (J7Z14A)

All the features of the E77650z model, plus:

- 350-sheet inner finisher with stapler* (staples up to 50 sheets)

Flow MFP E77650z+ (Z5G76A)

All the features of the E77650z model, plus these required accessories:

- 3,250-sheet external finisher with stapler* (staples up to 50 sheets)
- One of the tray/stand input accessories*

HP PageWide Managed Color MFP E77660 series

Series at a glance

MFP E77660dn (Z5G77A)

- Print, scan, copy
- Print speeds: Up to 50/70 ppm, Prof/GO mode*
- 8.0 inch (20.3 cm) color touchscreen
- 200-sheet ADF with single-pass, two-sided scanning and copying
- Scan to multiple destinations*
- RMPV* of 2,500 to 50,000 pages

MFP E77660dns (2LF96A)

All the features of the E77660dn model, plus:

- 350-sheet inner finisher with stapler* (staples up to 50 sheets)

Flow MFP E77660z (J7Z03A)

All the features of the E77660dn model, plus:

- Pull-out keyboard
- HP EveryPage with ultrasonic detection, embedded OCR
- Automatic page orientation, cropping, and tone adjustment

Flow MPF E77660zs (J7Z07A)

All the features of the E77660z model, plus:

- 350-sheet inner finisher with stapler* (staples up to 50 sheets)

Flow MPF E77660zts (J7Z05A)

All the features of the E77660zs model, plus:

- Replacement of single 550-sheet tray 2 with trays 2 and 3 (tandem): 2x550-sheet capacity*

(E77660zts model not sold in AMS)

Flow MPF E77660z+ (Z5G78A)

All the features of the E77660z model, plus these required accessories:

- 3,250-sheet external finisher with stapler* (staples up to 50 sheets)
- One of the tray/stand input accessories

HP PageWide Managed Color MFP E77660 series

Paper-handling accessories

550-sheet Paper Tray (P1V16A)

Supports up to 11.7 x 17 inches (297 x 432 mm)

550-sheet Paper Tray and Stand (P1V17A)

Supports up to 11.7 x 17 inches (297 x 432 mm)

3x550-sheet Paper Tray and Stand (P1V18A)

Supports up to 11.7 x 17 inches (297 x 432 mm)

4,000-sheet HCI Paper Tray and Stand (P1V19A)

Two 2,000-sheet trays that support letter (A4)

350-sheet inner finisher with stapler*

Staples up to 50 sheets

3,250-sheet external finisher with stapler* (Z4L04A)

Staples up to 50 sheets

Standard					P77660dns/zs/zts	
Required	Add up to one for the E77660z+*					P77660z+*
Optional	Add up to one for all models except the E77660z+				Not available	Not available
Max input with accessory:*						
dn/dns/z/zs models	1,200 sheets	1,200 sheets	2,300 sheets	4,650 sheets	Not applicable	Not applicable
zts model	1,750 sheets	1,750 sheets	2,850 sheets	5,200 sheets	Not applicable	Not applicable
z+ model	Not available	1,200 sheets	2,300 sheets	4,650 sheets	Not applicable	Not applicable

Note: The E77660zts model is not sold in AMS.

HP LASERJET

HP Color LaserJet

Not just any portfolio: The next generation of HP managed devices

25 ppm price class		35 ppm price class	45 ppm price class					55 ppm price class		
CLJ MFP E55040 / E57540	CLJ MFP E77822 / E77825	CLJ MFP E77830 / E87640	CLJ E65050	CLJ MFP E67550	CLJ MFP M775	CLJ MFP E87650	CLJ MFP M880	CLJ E65060	CLJ Flow MFP E67560	CLJ MFP E87660
Up to 40 ppm*	Up to 22/25 ppm*	Up to 30/40 ppm*	Up to 50 ppm*	Up to 50 ppm	Up to 30 ppm*	Up to 50 ppm*	Up to 45 ppm*	Up to 60 ppm*	Up to 60 ppm*	Up to 60 ppm*
Up to 2,300 input*	Up to 3,140 input*	Up to 3,140 / 6,140 input*	Up to 3,200 input*	Up to 3,200 input*	Up to 4,350 input*	Up to 6,140 input*	Up to 4,100 input*	Up to 3,200 input*	Up to 3,200 input*	Up to 6,140 input*
Up to 15,000 RMPV*	Up to 50,000 RMPV*	Up to 30,000 / 50,000 RMPV*	Up to 24,000 RMPV*	Up to 24,000 RMPV*	Up to 30,000 RMPV*	Up to 50,000 RMPV*	Up to 50,000 RMPV*	Up to 30,000 RMPV*	Up to 25,000 RMPV*	Up to 50,000 RMPV*

HP Monochrome LaserJet

Not just any portfolio: The next generation of HP managed devices

Mono LaserJet printers

25 ppm price class

A4

LJ Managed E50045

Up to 45 ppm*

Up to 2,300 input*

Up to 15,000 RMPV*

55 ppm price class

A4

LJ Managed E60055

Up to 55 ppm*

Up to 4,400 input*

Up to 30,000 RMPV*

65+ ppm price class

A4

LJ Managed E60065

Up to 65 ppm*

Up to 4,400 input*

Up to 40,000 RMPV*

A4

LJ Managed E60075

Up to 75 ppm*

Up to 4,400 input*

Up to 50,000 RMPV*

Mono LaserJet MFPs

25 ppm price class

A3

LJ Managed MFP E72525

Up to 25 ppm*

Up to 3,140 input*

Up to 50,000 RMPV*

35 ppm price class

A4

LJ Managed MFP E52545

Up to 45 ppm*

Up to 2,300 input*

Up to 15,000 RMPV*

A3

LJ Managed MFP E72530 / E72535

Up to 30/35 ppm*

Up to 3,140 input*

Up to 45,000 / 50,000 RMPV*

A3

LJ Managed MFP E82540

Up to 40 ppm*

Up to 6,140 input*

Up to 100,000 RMPV*

45 ppm price class

A3

LJ Managed MFP M725

Up to 40 ppm*

Up to 4,600 input*

Up to 40,000 RMPV*

A3

LJ Managed MFP E82550

Up to 50 ppm*

Up to 6,140 input*

Up to 100,000 RMPV*

55 ppm price class

A4

LJ Managed MFP E62555

Up to 55 ppm*

Up to 3,750 input*

Up to 40,000 RMPV*

A3

LJ Managed MFP M830

Up to 55 ppm*

Up to 4,600 input*

Up to 100,000 RMPV*

65+ ppm price class

A4

LJ Managed MFP E62565

Up to 65 ppm*

Up to 3,750 input*

Up to 40,000 RMPV*

A4

LJ Managed Flow MFP E62575

Up to 75 ppm*

Up to 3,750 input*

Up to 40,000 RMPV*

A3

LJ Managed MFP E82560

Up to 60 ppm*

Up to 6,140 input*

Up to 100,000 RMPV*

HP LaserJet Managed E60000 series

Product walk-around: E60075x shown

4.3-inch (10.9 cm) intuitive icon-based color touchscreen

Hardware Integration Pocket*

Easy-access USB port*

Front door access to toner cartridges

Automatic two-sided printing

500-sheet output bin

100-sheet multipurpose tray 1

Host USB port, Gigabit Ethernet network port, Hi-Speed USB 2.0 printing port

550-sheet tray 2

550-sheet tray 3

HP LaserJet Managed E60000 series

Series at a glance

E60055dn (M0P33A)

- Print speed: Up to 55/52 ppm (letter/A4)*
- 100-sheet tray 1, 550-sheet tray 2
- 2.7-inch (6.9 cm) color graphics display with keypad
- RMPV of 5,000 to 30,000 pages*

E60065dn (M0P35A)

All the features of the E60055dn, plus:

- Print speed: Up to 65/61 ppm (letter/A4)*
- RMPV of 5,000 to 40,000 pages*

E60065x (M0P36A)

All the features of the E60065dn, plus:

- 550-sheet tray 3
- 4.3-inch (10.9 cm) touchscreen control panel

E60075dn (M0P39A)

All the features of the E60065dn, plus:

- Print speed: Up to 75/71 ppm (letter/A4)*
- RMPV of 5,000 to 50,000*

E60075x (M0P40A)

All the features of the E60075dn, plus:

- 550-sheet tray 3
- 4.3-inch (10.9 cm) touchscreen control panel

HP LaserJet Managed E60000 series

Paper-handling accessories

550-sheet paper feeder (L0H17A)

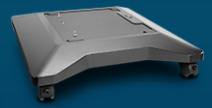
Supports up to 8.5 x 14 in (216 x 356 mm)

2,100-sheet paper feeder (L0H18A)

Supports up to 8.5 x 14 in (216 x 356 mm)

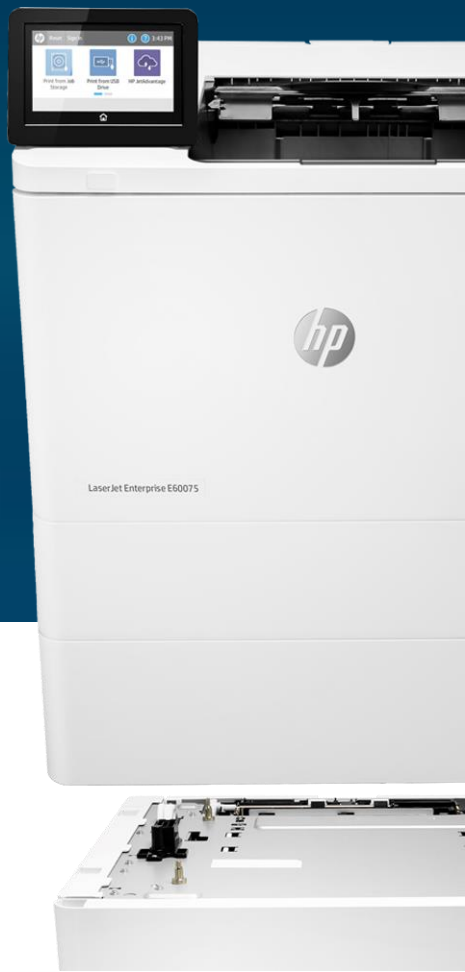
Envelope feeder (L0H21A)

Stapler/stacker/ mailbox (L0H20A)



Printer stand (L0H19A)

Optional*	Add up to four additional *(dn models)*; Add up to three additional *(x models)*	Add up to one *(all models)*	Add up to two *(all models)*	Add up to one *(all models)*	Add up to one *(all models)*



c05843368, July 2018, Rev. 3

HP LaserJet Managed E60000 series

Increased value generation over generation

HP LaserJet Managed E60065x

HP LaserJet Managed M605xm

HP LaserJet Managed E60065x	HP LaserJet Managed M605xm
Print speed: Up to 61 ppm, simplex; up to 51 ipm, duplex*	Print speed: Up to 55 ppm, simplex; up to 36 ipm, duplex*
FPO as fast as 5.4/7.9 seconds from ready*/sleep*	FPO as fast as 7/9.5 seconds from ready*/sleep*
150+ embedded security settings,* including HP Sure Start, run-time intrusion detection, whitelisting, and HP Connection Inspector	HP Sure Start not available; Run-time intrusion detection, whitelisting, and HP Connection Inspector available with firmware upgrade
Up to 1,200-sheet standard input (4,400 maximum*); input trays hold 550 sheets; optional 5-bin stapler/stacker/mailbox with job offset	Up to 1,100-sheet standard input (3,600 maximum*); input trays hold 500 sheets; optional stapler/stacker/mailbox
RMPV of 5,000 to 40,000 pages*	RMPV of 5,000 to 16,000 pages*
HP Black Managed LaserJet Toner cartridge with JetIntelligence* (~50,000 pages*)	Original HP Black Toner cartridge (~25,000 pages*)

** New Cartridge will result in 300 toners used for 15mil pages 50% less cartridges
** Half the replacement
** Lower Carbon Footprint – less plastic to recycle

HP LaserJet Managed MFP E62500 series

Series at a glance

MFP E62555dn (J8J66A)

- Print, copy, scan
- Print speed up to 52 ppm*
- Scan speeds up to 75 ppm/ 120 ipm,* simplex/duplex
- 150-sheet ADF with single-pass, two-sided scanning
- 100-sheet tray 1, 550-sheet tray 2
- RMPV* of 5,000 to 40,000 pages
- RMSV* of 14,250 to 23,750

MFP E62565hs (J8J73A)

All the features of the E62555dn, plus:

- Print speed up to 61 ppm*
- 3-bin stapler/stacker with job offset*
- HP High-Performance Secure Hard Disk

Flow MFP E62565h (J8J74A)

All the features of the E62555dn, plus:

- Print speed up to 61 ppm*
- Scan speeds up to 90 ppm/ 180 ipm,* simplex/duplex
- Advanced workflow features
- HP High-Performance Secure Hard Disk
- RMSV* of 26,750 to 44,500

Flow MFP E62565z (J8J79A)

All the features of the Flow E62565h, plus:

- 3-bin stapler/stacker with job offset*

Flow MFP E62575z (J8J80A)

All the features of the Flow E62565z, plus:

- Print speed up to 71 ppm*

c06028436, July 2018, Rev. 1

Paper-handling capabilities

HP LaserJet Managed MFP E62500 series

550-sheet paper feeder (J8J89A)

Supports paper sizes up to 216 x 356 mm

1x550-sheet paper feeder with stand and cabinet (J8J91A)

Supports paper sizes up to 216 x 356 mm

3x550-sheet paper feeder and stand (J8J93A)

Supports paper sizes up to 216 x 356 mm

1x550 and 2,000-sheet HCI feeder and stand (J8J92A)

Supports paper sizes up to 216 x 356 mm

Envelope feeder (J8J90A)

Up to 75 envelopes

3-bin stapler/ stacker*

Standard						E62565hs, Flow E62565z, Flow E62575z
Optional	Add up to four *(all models)*	Add up to one *(all models)*	Add up to one *(all models)*	Add up to one *(all models)*	Add up to two *(all models)*	Not available

HP SMART DEVICE SERVICES (SDS)

HP Smart Device Services (SDS)

Transforming the office of the future

Before

Device stops or breaks, requiring a reactive service call and downtime

Service technicians must come onsite to diagnose and solve problems

Devices are set to operate at average customer usage patterns

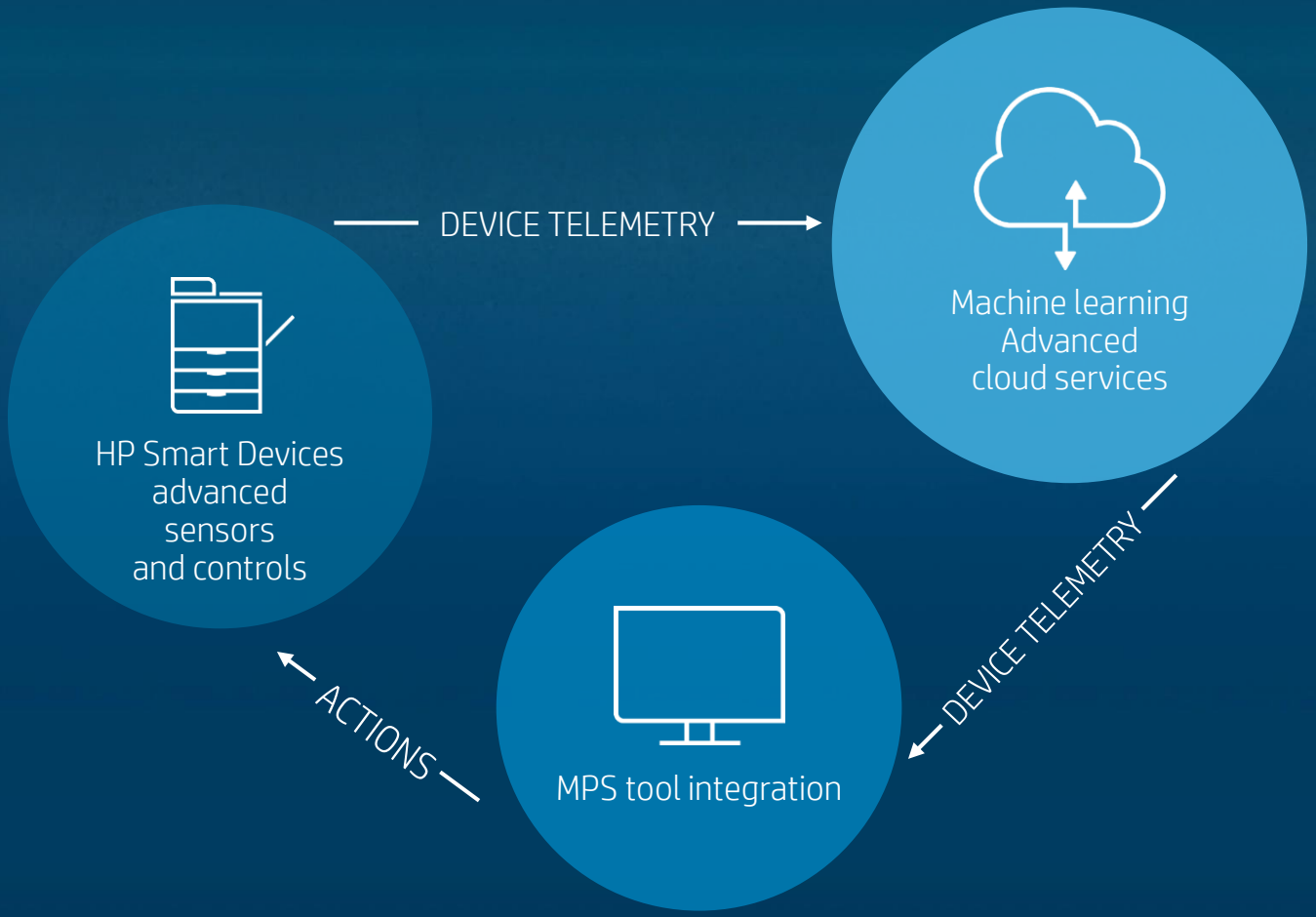
After: Maximize uptime with SDS

HP devices are smart and communicate their health before the device stops

SDS remote diagnostic insights and remediation capabilities minimize downtime

SDS machine learning helps optimize the device for your usage environment

How SDS works



c05463889, April 2017, Rev. 1

Keep your data and network secure

HP SDS only tracks device ID and telemetry data

SDS uses the same secure network protocols used by web banking applications, Microsoft® Outlook, and Office 365

Introducing

HP Device as a Service (DaaS)

A complete solution that delivers hardware, insightful analytics, proactive management, and lifecycle services to help you optimize assets and IT resources.

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HP Device as a Service key capabilities

THE RIGHT DEVICES FOR THE JOB	Multi-device, multi-OS[1]	Purpose-built peripherals	Secure at the core
MANAGEMENT WITH INSIGHT	Predictive analytics	Proactive management	Security enforcement
FLEXIBILITY FOR YOUR BUSINESS	Simplified purchasing	IT asset and budget optimization	Global footprint

[1] iOS is not covered in the HP DaaS Standard plan.

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Introducing

HP TechPulse

HP TechPulse is unique analytics technology that monitors and predicts device health enabling customers, or those managing on their behalf, to more proactively manage multi-OS device environments.

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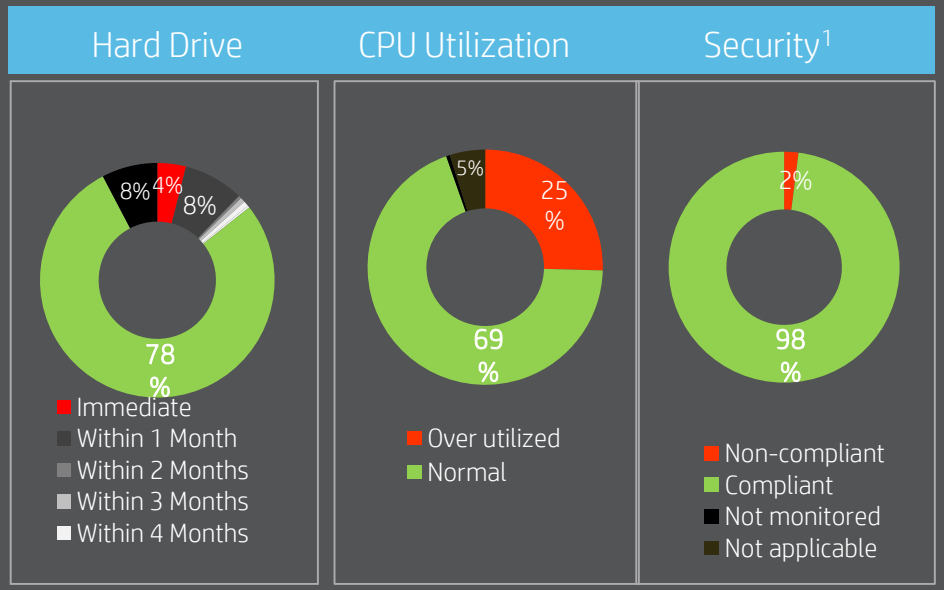
Predictive analytics for more proactive management

Optimize device allocation	Maximize IT budgets by allocating devices based on compute profiles.
Security enforcement[1]	Protect company data by ensuring that security policies are implemented and compliance monitored.
Device performance analysis	Analyze performance and proactively mitigate issues before they impact users.



[1] HP Security policy enforcement available in Enhanced and Premium only

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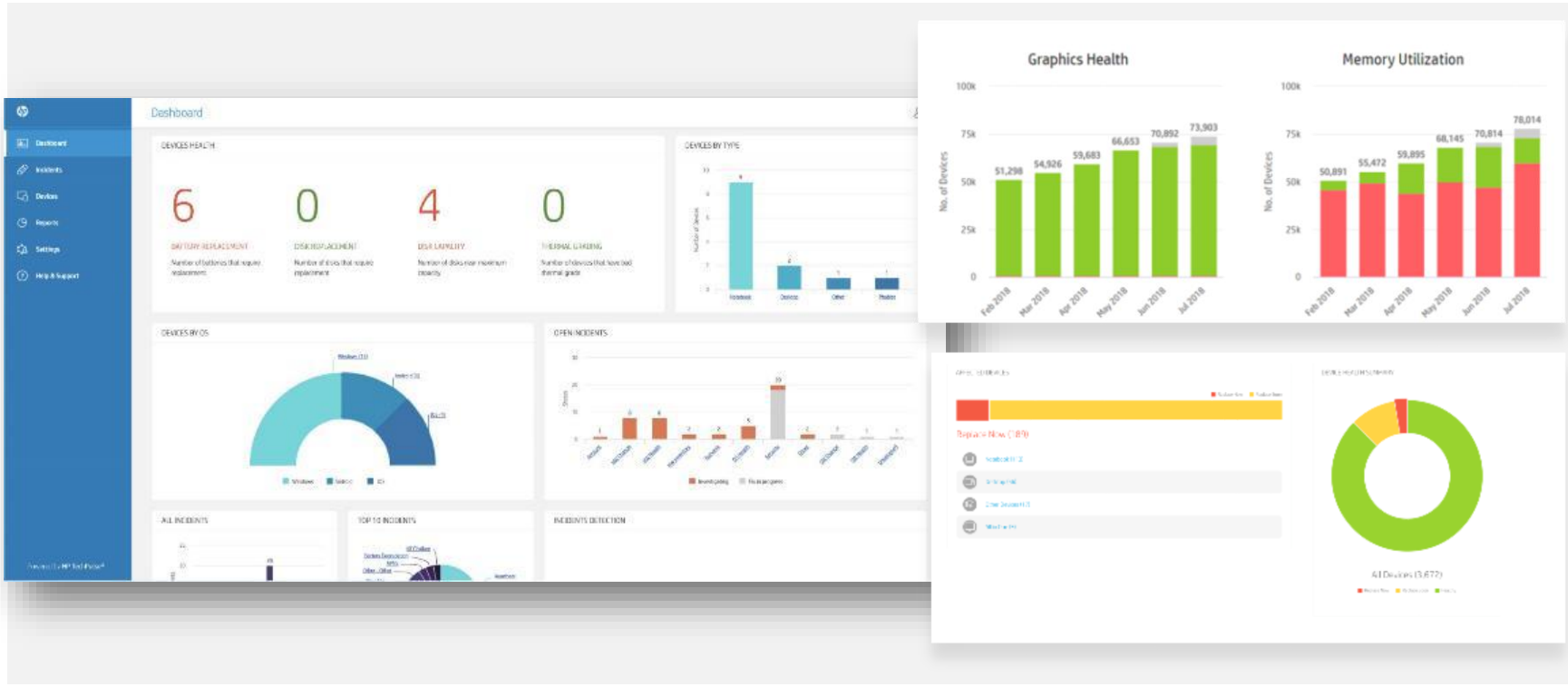
Optimizing device allocation



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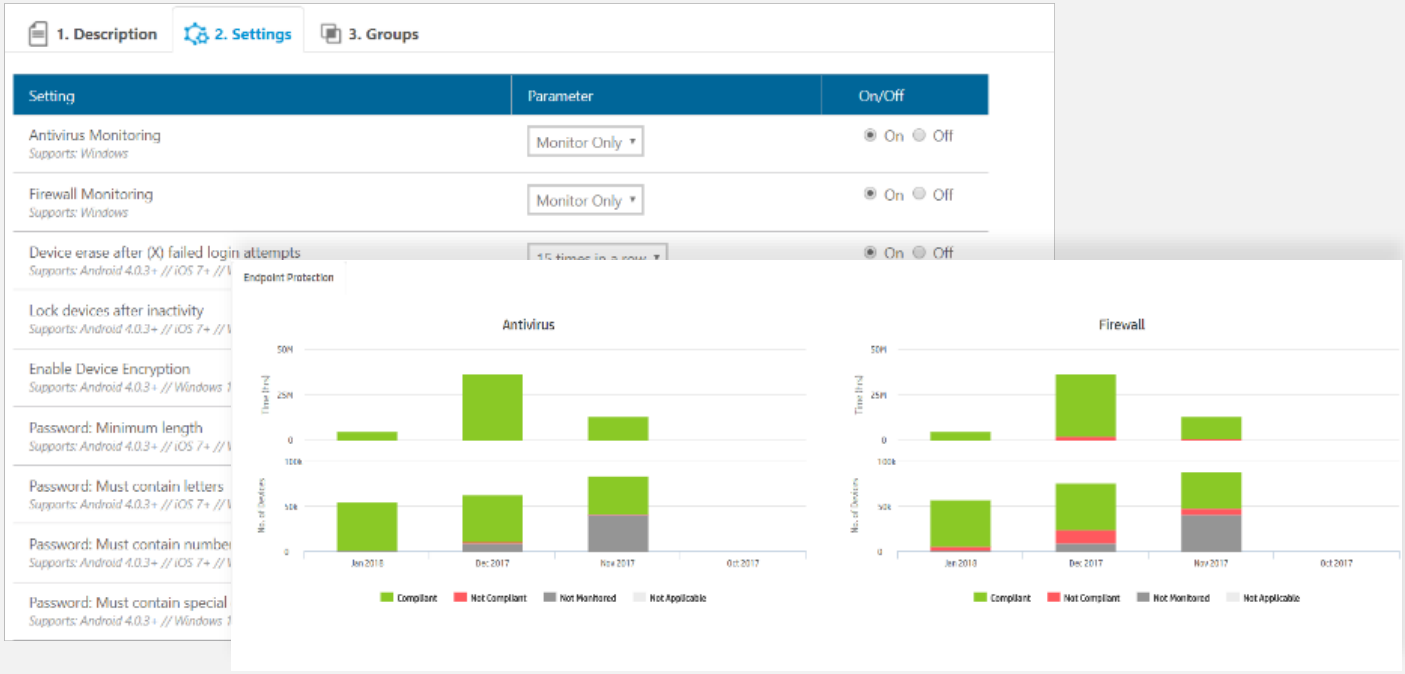
Mitigating security risks[1]



[1] HP Security policy enforcement available in Enhanced and Premium only

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Proactive Management available worldwide by Service Experts

HP is your single point of contact.

Accidental damage protection□.

Next business day response for repair and replace requests.

Email and phone support.

Specialized experience in unified endpoint management.

□ Device support may vary by country. Accidental damage protection available on Enhanced and Premium HP DaaS level plans only.

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HP DaaS plans at a glance – September 2018

	Standard Plan	Enhanced Plan	Premium Plan
Devices	• HP desktops, notebooks, and workstations	√	√
Hardware Support	• Next Business Day Onsite Response	• Standard plan plus: • Accidental Damage Protection[1] • Defective Media Retention	√
Customer Success Management	N/A	• Account Delivery Manager for onboarding and regular service check-ins[2]	√
Proactive Management with HP TechPulse	Device health and planning analytics and reports from HP TechPulse[4]: • Windows, Android, and MacOS analytics • Hardware, software, BIOS inventory • Device and component health • CPU, hard disk and software utilization • Predictive reports • Hardware and OS health incidents • Mobility factor report • Device replacement guide	All in the Standard Plan plus: • Security analytics from HP TechPulse • iOS analytics HP Service Experts perform: • Device monitoring and management • Security policies enforcement • Windows OS patch management • Automatic parts replacement on HP devices • Remote assistance	All in the Enhanced Plan plus: • Advanced software analytics from HP TechPulse HP Service Experts perform: • Application deployment • Mobile app whitelisting and blacklisting • Windows Information Protection policies • Password recovery on Windows devices • Wi-Fi provisioning
Lifecycle Services	Self Managed	HP Managed	HP Managed
Financial Services	• Services, for all phases of the asset lifecycle[3], delivered by HP or our partners with a one-stop quote and agreement		
	• HP DaaS plans[4] include options from HP Financial Services with 12, 24, 36, 48, or 60 month terms • Fleet Flexibility options[5] include the ability to flex the number of devices up or down with 36 or 48 month terms		

Proactive Management with HP TechPulse by plan

HP DaaS Proactive Management	Standard Plan[1]	Enhanced Plan	Premium Plan
Analytics and reports with HP TechPulse:	✓	✓	✓
Multi-vendor, multi-OS deployment and service onboarding	✓	✓	✓
Inventory and device and OS health monitoring	✓	✓	✓
Dashboard with incidents and reports	Health	Health+Security	Health, Security, Applications
Device hardware and software utilization reports	✓	✓	✓
Predictive analytics	✓	✓	✓
Management performed by HP Service Experts:		✓	✓
Protect data on lost or stolen devices[2]		✓	✓
Apply security configuration and encryption policy settings		✓	✓
Initiate automatic parts replacement[3]		✓	✓
Manage Windows OS upgrades, patches, and policy settings		✓	✓
Provide device security compliance reports		✓	✓
Provide remote assistance for troubleshooting		✓	✓
Create and manage Windows Information Protection policies			✓
Recover local passwords on Windows devices			✓
Deploy applications or catalogs of applications			✓
Provision Wi-Fi to end users in a secure manner			✓
Implement mobile app whitelisting and blacklisting policies			✓

[1] Standard plan does not cover iOS devices.

[2] Remote lock and wipe functionality requires the device to be powered on and have Internet access.

[3] Automatic parts replacement available for HP manufactured devices only.

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A predictable price per device with the flexibility you need

Predictability, ease of management, and optimized cash flow.

Ability[1] to flex up or down the number of devices without penalty to meet changing workforce needs[1].

Ability to tailor your plans with additional lifecycle services.

□ Applies to agreements for 36, or 48-month terms. Flex down capability requires selection in initial contract. Requirements may vary by country.

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Q and A

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